

# How SUSE is helping you rock the cloud

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I hope you know about  
**Virtual Machines.**

Otherwise you should go get a beer now.

I'll wait.

Do you know about the  
**Public Cloud ?**

If you're up to speed on the public cloud  
**but just don't care,**  
you should go get a beer now.

I'll wait a little more.

The **Public Cloud** is built on  
Infrastructure as a Service

# Who does IaaS ?

We call them Cloud Service Providers (CSPs)





How we work with CSPs

# Tier 1

The 'big boys'.

- We do the work:
  - image publishing,
  - infrastructure,
  - support.
- You get the best experience.



# Tier 2

Partners, all, but with different markets/goals.

- We split the work with the CSP;
- you get the experience you're used to.



# Tier 3

Everybody else:

- we provide a roadmap:
  - setup assistance,
  - certification,
  - testing/monitoring.
- You get the the host you already know.

1&1 ATOS Capgemini CBeyond  
CloudOne Cloudshare Cloudwatt  
Ennit Server EOH Mthombo  
Ergonet Fujitsu Integrated Solutions  
Network Research Belgium  
ServedBy the Net SAS QUAL-IT  
SGI Sojitz Systems Telstra Tenzing  
Teuto.net Tieto TIVIT Ultimum  
Vodacom

more in progress...



Who's are we?

# Real engineers really engineering.



Robert Schweikert

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<http://www.linkedin.com/pub/robert-schweikert/4/46b/3b7>



Marcus Schäfer

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James Mason

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What we're offering:

# The very best base images.

- Handcrafted configurations - minimal but usable
- SUSE Linux Enterprise Server:
  - Available on release day
  - Updated with internal & CSP-specific improvements
  - Updated for any critical bug ASAP after embargo
  - Otherwise... updated quarterly
- openSUSE:
  - Available ASAP
  - Updated based on CSP & customer feedback



# Pay-per-use

- 'Basic' subscription - access to updates, Service Packs, new versions, Modules
- Updates are provided in the cloud
- CSP is your vendor - you pay only their hourly rates - no SUSE contract or subscription required
- Available through all Tier 1 CSPs

# Bring Your Own Subscription

- If you already have SUSE Subscriptions, use them in the cloud
- Pay the basic Linux rate for VM size
- Use your 8x5 or 24x7 support contract
- Use SCC/NCC for updates
- Application required because of SLES 11 EULA
- Both CSP & SUSE are your vendor - you'll have to pay both \*sorry\*
- Available for All Tier 1 CSPs



# Priority Pay-per-use

- 24x7 support from SUSE via CSP
- 'Priority' subscription - access to updates, Service Packs, new versions, Modules
- Updates are provided in the cloud
- CSP is your vendor - you pay only their hourly rates - no SUSE contract or subscription required.
- *Available only in Azure*

# Pricing examples

*East US/2 prices, no-contract, as of Mar 4, 2015*

- <http://aws.amazon.com/ec2/pricing/>
- <http://azure.microsoft.com/en-us/pricing/details/virtual-machines/>
- <https://cloud.google.com/compute/pricing>

AWS t2.micro (1 vCPU, 1GiB RAM)			AWS c4.8xlarge (36 vCPU, 60GiB RAM)		
Amazon Linux	SLES	RHEL	Amazon Linux	SLES	RHEL
\$0.013/hr	\$0.023/hr	\$0.073/hr	\$1.856/hr	\$1.956/hr	\$1.986/hr

Azure A0 (1 Core, 0.75GB RAM)		Azure G3 (8 cores, 112 GB RAM)	
SLES, CentOS, CoreOS, Ubuntu	SLES Priority	SLES, CentOS, CoreOS, Ubuntu	SLES Priority
\$0.018/hr	\$0.10/hr	\$2.44/hr	\$2.76/hr



Behind the curtain

# Support Infrastructure

- Highly Available,
- Region local,
- Easy
- All client code is open source  
<http://github.com/suse/enceladus>

# Project Enceladus

**“A collection of code and documentation related to Public Cloud.”**

If we add it to an image you can run, it must be:

- open source
- open licensed
  - Enceladus projects are GPL3 & LGPL3
  - external dependencies (almost all Python) are typically BSD

<https://github.com/suse/enceladus>



# Enceladus



***Enceladus* is the sixth-largest moon of Saturn.**

***Cassini* first discovered a water-rich plume; some of the water vapor from its 100 volcanic geysers falls back as "snow".**

**The atmosphere of Enceladus is composed of 91% water vapor, 4% nitrogen, 3.2% carbon dioxide, and 1.7% methane.**

**In other words, one big cloud.**

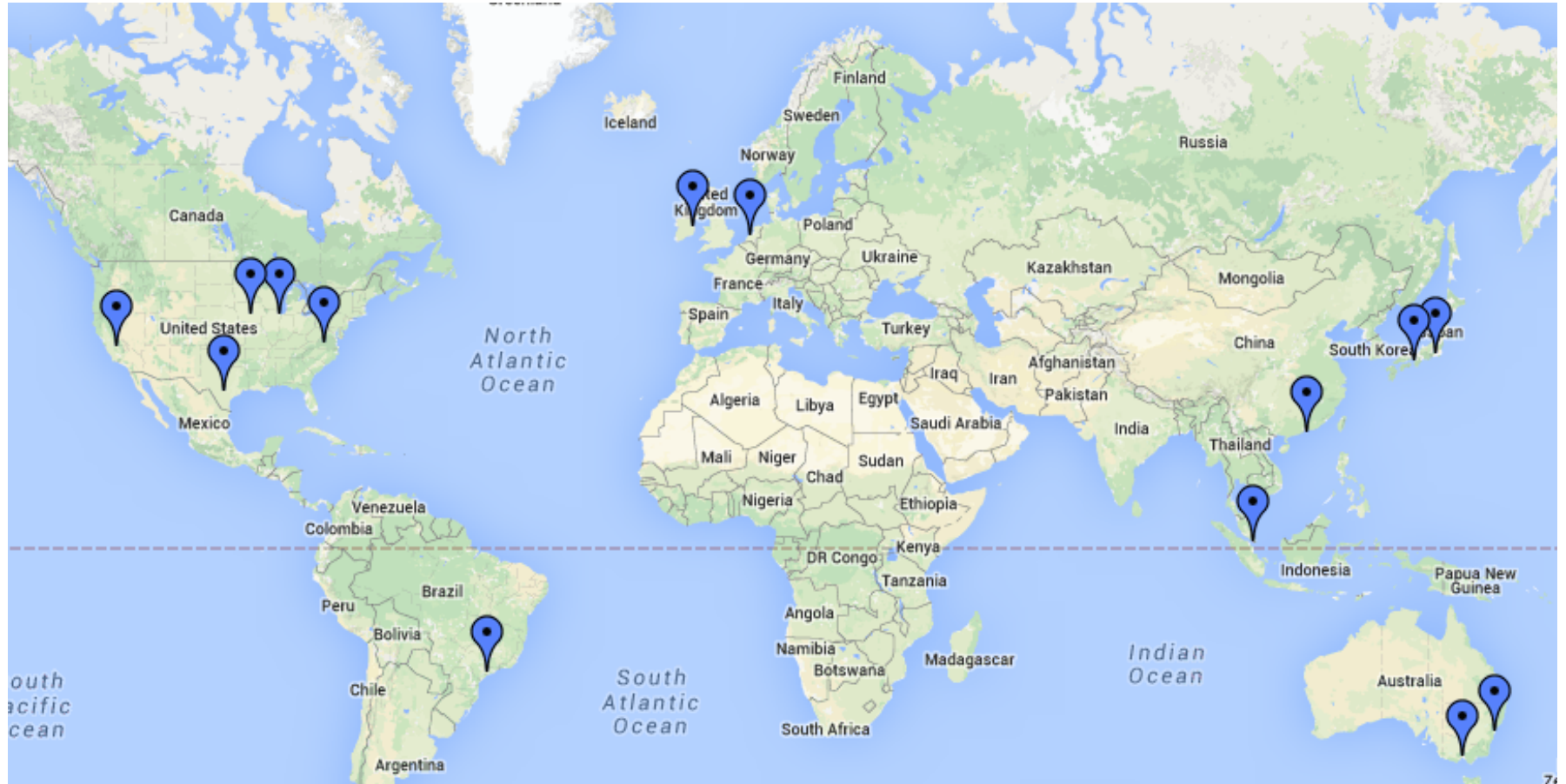


# Metadata tools

## Client-side normalization of cloud-specific details

- small open-source client script  
<https://github.com/SUSE/Enceladus/tree/master/gcemetadata>  
<https://github.com/SUSE/Enceladus/tree/master/azuremetadata>

# Support Infrastructure

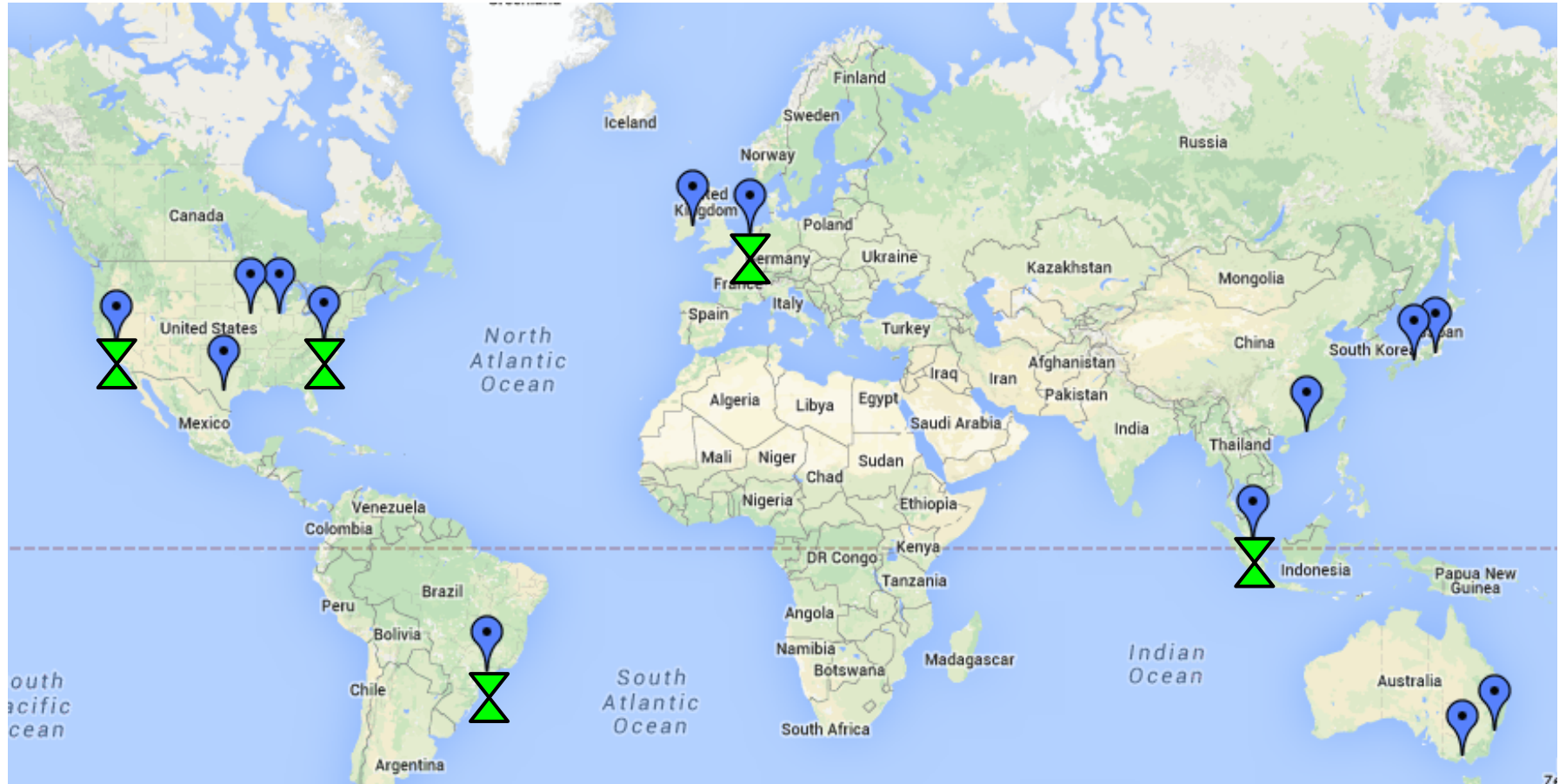


# Region Server

## Region-aware SMT redirector

- Highly Available,
  - Many redundant geo-distributed ( ~4 / CSP right now)
  - Repeatable client script randomly picks server order, retries on failure until success.
- Region local,
  - Client script timeout naturally seeks local instances
- Easy
  - small open-source client script  
<https://github.com/SUSE/Enceladus/tree/master/regionServiceClient>
  - response is SMT access info

# Support Infrastructure

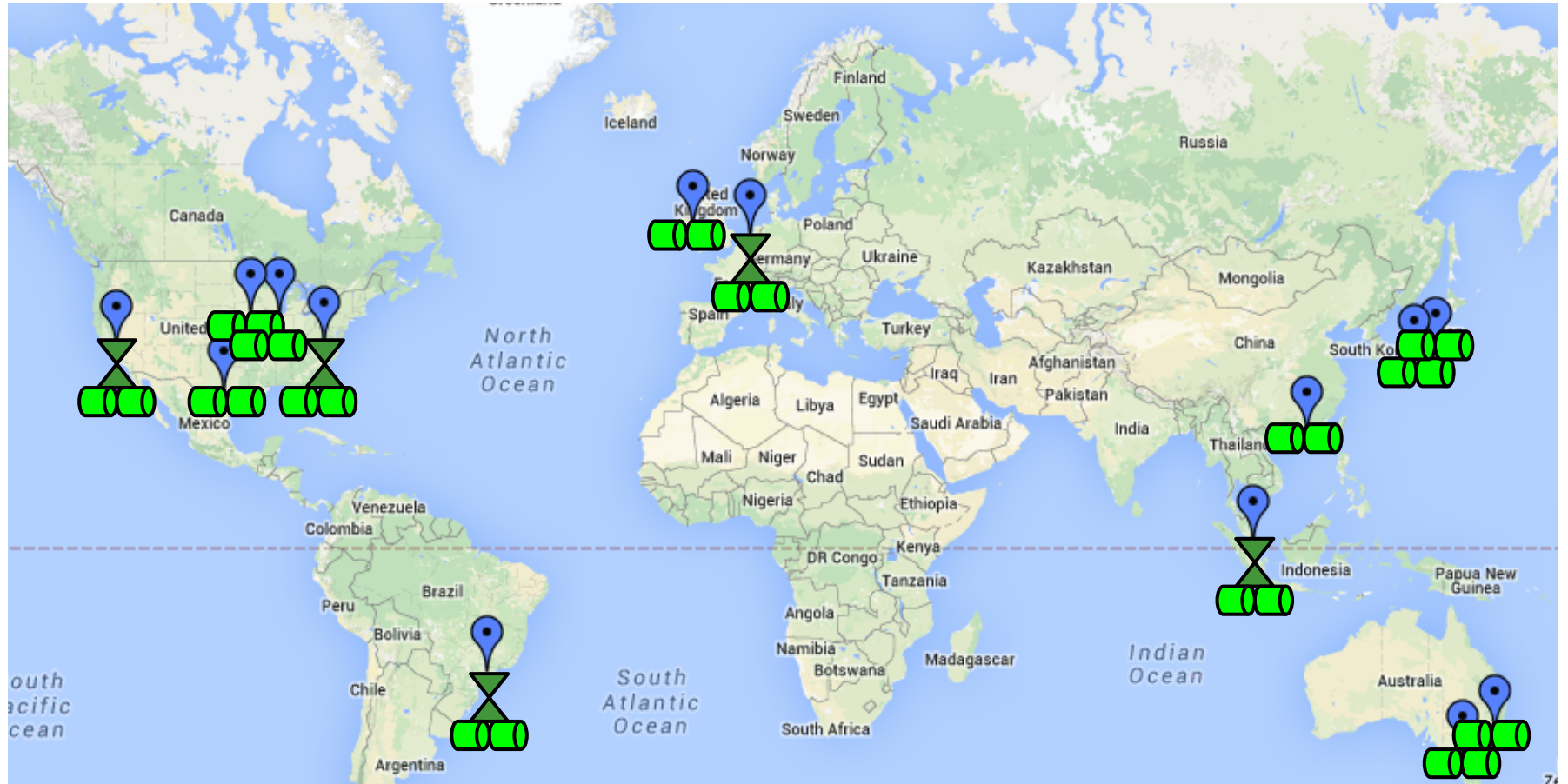


# Subscription Management Tool (SMT)

## Registration proxy & update mirror

- Highly Available,
  - We added registration DB syncing to enable failover
  - At least two SMT servers available to any host
- Region local,
  - At least two SMT servers in each region
- Easy
  - SLES includes registration scripts for SMT - no configuration required

# Support Infrastructure

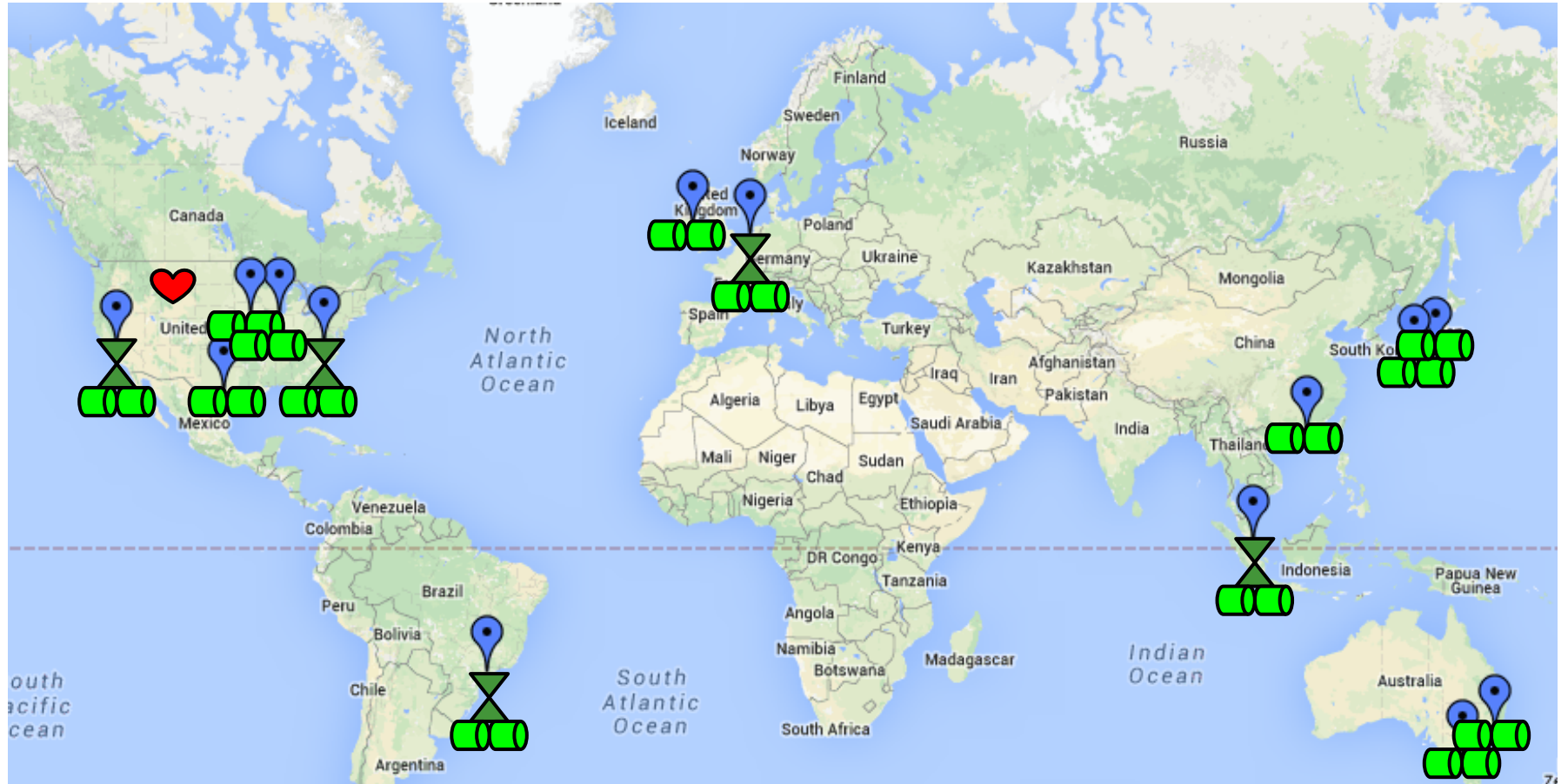


# Infrastructure Maintenance

## Monitoring & Managed Maintenance

- Nagios
  - SUSE Manager (Satellite/Spacewalk/RHN)
  - Dedicated SysAdmin
- <http://youtu.be/ARUaRboinbc>  
Hi Joel :D

# Support Infrastructure







What about  
**openSUSE** ?

# openSUSE: all open all the time.

- Base images are built in public, using kiwi, in OBS:  
[https://build.opensuse.org/project/show/Cloud:Images:openSUSE\\_13.2](https://build.opensuse.org/project/show/Cloud:Images:openSUSE_13.2)
- Updates are provided within the cloud
  - Increased performance
  - reduced cost due to reduced network ingress
  - Deployed in GCE, working on Azure & EC2
- Deploy at the base Linux rate in all CSPs
- Community-supported
- Use Evergreen releases for longer upgrade cycles

Do you have any swag ?

# Getting Started

<http://aws.amazon.com/free/>

**1st year free\***

750 hours per month of Linux, including SLES, t2.micro

5GB of S3 storage per month



# Getting Started

<http://azure.microsoft.com/en-us/pricing/free-trial/>

**\$200 credit over 30 days**

No restrictions except the time limit.

# Getting Started

<https://cloud.google.com/free-trial/>

**\$300 credit over 60 days**

Limited to eight concurrent cores

Credit is used when you exceed the App Engine free quota



Now go build something  
awesome!

Thank you.









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